State of Vermont
Dept of Buildings & General Svcs
Office of Purchasing & Contracting
1078 US Rte 2 - Middlesex
Montpelier VT 05633-7501 USA

> Vendor ID 0000010800 Wesco Distribution Inc 4 Harbor View Rd S Burlington VT 05403 USA



Contract ID			Page
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Contract Dates		Orig	in
05/23/2005 to 05	5/31/2009	CPS	
Description:		Conf	ract Maximum
CPS-LAMPS,BAL	LASTS + RECYCLI	NG	\$999,999.00
Buyer Name	Buyer Phone	Cont	ract Status
Sellears.Stuart	828-2217	Appr	oved

	Phone #: 802-864-9885							
Line	# Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt		
1	9061	FLUORESCENT LAMP, SUPER T-8: 48" L, ADVANTAGE .30 WATT, MED BIPIN PHILIPS. 25/CS.	EA	2.64000	0.00	0.00		
	WARM #147710 NEUTRAL #147728	entive from Efficiency Vermont (quarterly rebate check)***  0 (F32T8/ADV830/EW/ALTO)  8 (F32T8/ADV841/EW/ALTO)  6 (F32T8/ADV841/EW/ALTO)						
	SEE LINE #70 FOI	R ADDITIONAL 48" T8 LAMPS.						
2	8839	BALLAST, HIGH EFFICIENCY, T-8: ELECTRONIC, INSTANT START. MOST ENERGY EFFICIENT. 120-277V. ADVANCE OPTANIUM.	EA	0.01000	0.00	0.00		
	2 LAMP #IOP2P3: #IOP2P3 3 LAMP #IOP3P3: #IOP3P3 4 LAMP #IOP4P3:	2LWSC35M \$12.71EA 2SC35M \$14.22 EA 2LWSC35M \$14.22 EA						
3	8831	FLUORESCENT LAMP, 96" T-8: SINGLE PIN. PLUS SLIMLINE. 24/CS. WARM#38800; NEUTRAL#38801; COOL#38802	EA	4.47000	0.00	0.00		
4	9066	FLUORESCENT LAMP, T5: MIN. BIPIN, 45.2"L, 54 WATTS. 40/CS. WARM#29026; NEUTRAL#29028; COOL#29083	EA	5.07000	0.00	0.00		
5	1839	FLUORESCENT LAMP, T-12, 48": RAPID START, MEDIUM BIPIN BASE. 30/CS. WARM#25686; COOL#24470	EA	0.95000	0.00	0.00		
6	1826	FLUORESCENT LAMP, T-12, U-SHAPE, 22.5": 35 WATT. 12/CS. #37863	EA	3.57000	0.00	0.00		
7	9067	COMPACT FLUORESCENT LAMP: 11 WATT (EQUALS 40W INCANDESCENT), MINI-TWISTER, SCREWBASE. STARTING TEMP -4 F, LENGTH 4.4". #13804	EA	4.40000	0.00	0.00		
	***Qualifies for ince	entive from Efficiency Vermont (quarterly rebate check)***						
8	9068	COMPACT FLUORESCENT LAMP: 13 WATT (EQUALS 60W INCANDESCENT) MINI-TWISTER, SCREWBASE. STARTING TEMP -4 F, LENGTH 4". #156380 #13581	EA	4.53000	0.00	0.00		

<sup>\*\*\*</sup>Qualifies for incentive from Efficiency Vermont (quarterly rebate check)\*\*\*

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1078 US Rte 2 - Middlesex
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Contract ID Page 0000000000000000000008262 2 of 11 Origin **Contract Dates** 

05/23/2005 to 05/31/2009 CPŠ Description:

Contract Maximum CPS-LAMPS, BALLASTS + RECYCLING \$999,999.00

**Buyer Phone** Contract Status **Buyer Name** 828-2217 Sellears, Stuart Approved

Vendor ID 0000010800 **Wesco Distribution Inc** 4 Harbor View Rd S Burlington VT 05403 USA

		e #: 802-864-9885		Unit	Max	Max
Line #	t Item ID	Item Desc	UOM	Price	Qty	Amt
9	9069	COMPACT FLUORESCENT LAMP: 20 WATT (EQUALS 75W INCANDESCENT) MINI-TWISTER, SCREWBASE. STARTING TEMP -4 F, LENGTH 4.7". # 202861 #13805	EA	4.76000	0.00	0.00
	***Qualifies for ir	ncentive from Efficiency Vermont (quarterly rebate check)***				
10	9070	COMPACT FLUORESCENT LAMP: 26 WATT (EQUALS 100W INCANDESCENT) MINI-TWISTER, SCREWBASE. STARTING TEMP -4 F, LENGTH 5.2". #13715	EA	5.06000	0.00	0.00
	***Qualifies for ir	ncentive from Efficiency Vermont (quarterly rebate check)***				
11	9071	COMPACT FLUORESCENT LAMP: 42 WATT (EQUALS 150W INCANDESCENT) SCREWBASE. STARTING TEMP -4 F, LENGTH 6.4". #13948	EA	5.66000	0.00	0.00
	***Qualifies for ir	ncentive from Efficiency Vermont (quarterly rebate check)***				
12	1840	COMPACT FLUORESCENT LAMP: 14 WATT (EQUALS 60W INCANDESCENT) SCREWBASE. LENGTH 5.0". SLS-14, #146910, STARTING TEMP -4 F	EA	8.05000	0.00	0.00
	***Qualifies for ir	ncentive from Efficiency Vermont (quarterly rebate check)***				
13	1841	COMPACT FLUORESCENT LAMP: 20 WATT (EQUALS 75W INCANDESCENT) SCREWBASE. STARTING TEMP -4 F, LENGTH 5.25". SLS-20, #13077	EA	8.05000	0.00	0.00
	***Qualifies for ir	ncentive from Efficiency Vermont (quarterly rebate check)***				
14	1842	COMPACT FLUORESCENT LAMP: 26 WATT (EQUALS 100W INCANDESCENT) SCREWBASE. STARTING TEMP -4 F, LENGTH 5.75". SLS-25, #13574	EA	8.05000	0.00	0.00
	***Qualifies for ir	ncentive from Efficiency Vermont (quarterly rebate check)***				
15	9072	COMPACT FLUORESCENT LAMP, R30 SHAPE, 16 WATT (EQUALS 75W INCANDESCENT, STARTING TEMP -4 F, 5.5" LONG. #157032	EA	8.05000	0.00	0.00
	***Qualifies for ir	ncentive from Efficiency Vermont (quarterly rebate check)***				
16	9073	COMPACT FLUORESCENT LAMP, R40 SHAPE, 23WATT (EQUALS 90W INCANDESCENT, STARTING TEMP -4 F, 6.0" LONG. #157024	EA	8.95000	0.00	0.00
	***Ouglifies for in	acentive from Efficiency \( orment (questerly relate check) ***				

<sup>\*\*\*</sup>Qualifies for incentive from Efficiency Vermont (quarterly rebate check)\*\*\*

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Contract ID			Page
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Contract Dates		Orig	in
05/23/2005 to 05	5/31/2009	CPS	
Description:		Con	ract Maximum
CPS-LAMPS,BAL	LASTS + RECYCLI	NG	\$999,999.00
Buyer Name	Buyer Phone	Con	ract Status
Sellears.Stuart	828-2217	Appr	oved

	Phone #: 802-864-9885								
Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt			
17	1835	FLUORESCENT LAMP, COMPACT: 7 WATT (EQUIVALENT TO 30 WATT INCANDESCENT). PIN BASE. 5.3" LENGTH. PL-S 7W/827, #148718	EA	1.54000	0.00	0.00			
18	1836	FLUORESCENT LAMP, COMPACT: 9 WATT (EQUIVALENT TO 40 WATT INCANDESCENT). PIN BASE. 6.6" LENGTH. PL-S 9W/827, #147676	EA	1.54000	0.00	0.00			
19	1837	FLUORESCENT LAMP, COMPACT: 13 WATT (EQUIVALENT TO 60 WATT INCANDESCENT). PIN BASE. 7.3" LENGTH. PL-S 13W/827, #146811	EA	1.62000	0.00	0.00			
20	8826	FLUORESCENT LAMP, STANDARD T-8: 48" L, CRI 86. RAPID START, 32 WATT, MED BIPIN PHILIPS, UNIVERSAL, 25/CS. WARM#24667; NEUTRAL#24670; COOL#24671	EA	1.79000	0.00	0.00			
21	9291	FLUORESCENT LAMP, STANDARD T-8. 48", CRI 78, RAPID START, 32 WATT, MED BIPIN, PHILIPS, UNIVERSAL, 25/CS. WARM#27252; NEUTRAL#27249; COOL#27248	EA	1.33000	0.00	0.00			
22	1832	HID LAMP, HIGH PRESSURE SODIUM,1000 WATTS, E25, MOGUL BASE, CLEAR, WARM YELLOW.#36883	EA	28.63000	0.00	0.00			
23	1829	HID LAMP, MERCURY VAPOR, 400 WATTS, ED37, MOGUL BASE, DELUXE WHITE. #24842	EA	9.54000	0.00	0.00			
24	1828	HID LAMP, MERCURY VAPOR, 175 WATTS, ED28, MOGUL BASE, SAF-T-GARD, H39 BALLAST, DELUXE WHITE. #24805	EA	7.75000	0.00	0.00			
25	1844	HID LAMP, METAL HALIDE, 50 WATTS, BD17, FOR ENCLOSED FIXTURES, MEDIUM BASE, CLEAR, COOL WHITE. #36023	EA	17.89000	0.00	0.00			
26	1845	HID LAMP, METAL HALIDE, 175 WATTS, ED28,FOR ENCLOSED FIXTURES, MOGUL BASE, COATED, COOL WHITE. #28728	EA	12.40000	0.00	0.00			
27	1846	HID LAMP, METAL HALIDE, 175 WATTS, ED28,U LAMP, MOGUL BASE, CLEAR, COOL WHITE. #28733	EA	11.33000	0.00	0.00			
28	1847	HID LAMP, METAL HALIDE, 250 WATTS, ED28,FOR ENCLOSED FIXTURES, MOGUL BASE, CLEAR, COOL WHITE. #27484	EA	11.33000	0.00	0.00			

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Contract Dates		Origi	n	
05/23/2005 to 05	/31/2009	CPŠ		
Description:		Conti	act Maximu	m
CPS-LAMPS,BAL	LASTS + RECYCLI	NG	\$999,999.0	0
Buyer Name	Buyer Phone	Conti	act Status	
Sellears Stuart	828-2217	Appro	ved	

	Pnone #: 802-864-9885			Unit	Max	Max
Line #	Item ID	Item Desc	UOM	Price	Qty	Amt
29	8832	LAMP, METAL HALIDE HID, 250 WATTS, INITIAL LUMENS 19475, MEAN LUMENS 12500, RTD AVG LIFE 10000, CRI 70, COLOR TEMP 3700., MAX LENGTH 8 5/16", ED28, MOGUL BASE, COOL WHITE, FOR ENCLOSED FIXTURES, COATED, #29169	EA	12.40000	0.00	0.00
30	8841	LAMP, METAL HALIDE HID, PULSE ARC, CLEAR, VERT BASE UP, +/-15*, 250 WATTS, INITIAL LUMENS 23750, MEAN LUMENS 15000, RTD AVG LIFE 15000 HRS, CRI. 65, COLOR TEMP 4300. MAX 8 <"L, ED28, MOGUL BASE, COOL TONE, WHITE, #27661	EA	19.09000	0.00	0.00
31	8842	LAMP, METAL HALIDE HID, PULSE ARC, CLEAR, VERT BASE UP, +/-15*, 320 WATTS, INITIAL LUMENS 30000, MEAN LUMENS 21000, RTD AVG LIFE 20000 HRS, CRI 62, COLOR TEMP 4000* F., MAX 8 <"L, ED37, MOGUL BASE, COOL WHITE, #38381	EA	19.09000	0.00	0.00
32	8843	LAMP, METAL HALIDE HID, 750 WATT PROTECTED PULSE START, INITIAL LUMENS 82000, MEAN LUMENS 60000, RTD AVG LIFE 16000 HRS, C.R.I. 65, COLOR TEMP 4000* F. MAX OVERALL 11 ="L, MOGUL BASE, COOL TONE, #135400	EA	60.85000	0.00	0.00
33	8844	LAMP, METAL HALIDE HID, 320 WATT PROTECTED PULSE START, INITIAL LUMENS 32000, MEAN LUMENS 22500, RTD AVG LIFE 20000 HRS, C.R.I. INDEX 65, COLOR TEMP 4000* F., MAX 11 ="L, MOGUL BASE, COOL TONE, #13039	EA	22.07000	0.00	0.00
34	1848	HID LAMP, METAL HALIDE, 400 WATTS, ED37,FOR ENCLOSED FIXTURES, MOGUL BASE, CLEAR, COOL WHITE. #34415	EA	11.33000	0.00	0.00
35	1849	HID LAMP, METAL HALIDE, 400 WATTS, ED37,FOR ENCLOSED FIXTURES, MOGUL BASE, COATED, NEUTRAL WHITE. #34416	EA	12.40000	0.00	0.00
36	1851	HID LAMP, METAL HALIDE,1000 WATTS, BT56,FOR ENCLOSED FIXTURES, MOGUL BASE, COATED, NEUTRAL WHITE. #29827	EA	29.28000	0.00	0.00
37	1830	HID LAMP, METAL HALIDE, 70 WATT, ED17, FOR OPEN AND ENCLOSED FIXTURES, MEDIUM BASE, CLEAR, WARM WHITE, SP30. #28129	EA	31.02000	0.00	0.00
38	1852	HID LAMP, METAL HALIDE, 100 WATT, ED17, FOR OPEN AND ENCLOSED FIXTURES, MEDIUM BASE, CLEAR, WARM WHITE, SP30. #28135	EA	16.70000	0.00	0.00

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Contract Dates		Origin	
05/23/2005 to 05/	31/2009	CPS	
Description:	Contract	Maximum	
CPS-LAMPS,BALL	ASTS + RECYCLI	NG \$9	99,999.00
Buyer Name	Buyer Phone	Contract	Status
Sellears,Stuart	828-2217	Approved	

Phone #: 802-864-9885

	Pnone #	: 802-864-9885				
Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
39	1831	HID LAMP, METAL HALIDE, 150 WATT, BD17, MEDIUM BASE, CLEAR, WARM WHITE. #35462	EA	18.48000	0.00	0.00
40	1833	HID LAMP, HIGH PRESSURE SODIUM, 250 WATTED18, MOGUL BASE, CLEAR, WARM YELLOW. #36879	EA	10.13000	0.00	0.00
41	9078	BALLAST, FOR 8' LAMP, ELECTRONIC, INSTANT START, 2-LAMP. ADVANCE	EA	21.32000	0.00	0.00
_	DEL ODE050254					

REL2P595C351 REL2P59SC35M

NOTE: REPLACE STANDARD INCANDESCENT LAMPS WITH COMPACT FLUORESCENT LAMPS (CFL). CFLs ARE ENERGY EFFICIENT, LAST LONGER, AND QUALIFY FOR REBATES FROM EFFICIENCY VERMONT. CFL USE RESULTS IN LOWER LIFE CYCLE COST.

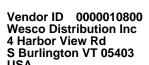
42	1814	INCANDESCENT LAMP, 40/34 WATT. FROSTED, 2000 HRS. ECON-O-WATT. 120V#22234\$0.30 EA.; 130V#22235\$0.33 EA.	EA	0.01000	0.00	0.00
43	1816	INCANDESCENT LAMP, 60/52 WATT INSIDE FROST, 1330 HRS. ECON-O-WATT. 120V#22237\$0.30; 130V#22239\$0.33	EA	0.01000	0.00	0.00
44	1818	INCANDESCENT LAMP, 75/67 WATT INSIDE FROST, 1000 HRS. ECON-O-WATT. 120V#22240\$0.30; 130V#22241\$0.33	EA	0.01000	0.00	0.00
45	1820	INCANDESCENT LAMP, 100/90 WATT INSIDE FROST, 1000 HRS. ECON-O-WATT. 120V#22243\$0.30; 130V#22244\$0.33	EA	0.01000	0.00	0.00
46	1824	INCANDESCENT LAMP, PAR38 FLOOD, 90 WATT, 120V. #202341	EA	3.57000	0.00	0.00
47	1752	BALLASTS NOT LISTED ELSEWHERE: DISCOUNT OFF PRICE SCHEDULE 42.5% DISCOUNT/ MULTIPLIER IS .575	EA	0.01000	0.00	0.00
48	1827	FLUORESCENT LAMP NOT LISTED ELSEWHERE: DISCOUNT OF 69% MULTIPLIER: .31	EA	0.01000	0.00	0.00
49	1825	INCANDESCENT LAMP NOT LISTED ELSEWHERE: DISCOUNT OF 69% MULTIPLIER: 31	EA	0.01000	0.00	0.00

\*

NOTE: REPLACE STANDARD INCANDESCENT LAMPS WITH COMPACT FLUORESCENT LAMPS (CFL). CFLs ARE ENERGY EFFICIENT, LAST LONGER, AND QUALIFY FOR REBATES FROM EFFICIENCY VERMONT. CFL USE RESULTS IN LOWER LIFE CYCLE COST.

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Contract Dates		Origin	
05/23/2005 to 05	5/31/2009	CPS	
Description:		Contra	ct Maximum
CPS-LAMPS,BAL	LASTS + RECYCLI	NG	\$999,999.00
Buyer Name	Buyer Phone	Contra	ct Status
Sellears,Stuart	828-2217	Approv	red .

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Phone #: 802-864-9885

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				Unit	Max	Max
Line #	Item ID	Item Desc	UOM	Price	Qty	Amt
50	1834	HID LAMPS NOT LISTED ELSEWHERE.	EA	0.01000	0.00	0.00
		DISCOUNT OF 69.0% MULTIPLIER: .31				
51	9074	EXIT SIGN FIXTURE, LED. 2.7W, TCP ULTRA	EA	18.38000	0.00	0.00
		ENERGY EFFICIENT. BATTERY BACKUP.				
52	1853	EXIT SIGN RETRO-FIT KIT: INCANDESCENT	EA	13.52000	0.00	0.00
		TO LED. ~25 YEAR LAMP LIFE. SUPER ENERGY EFFICIENT.				
53	1854	RECYCLING OF SPENT LAMPS & BALLASTS.	EA	0.01000	0.00	0.00
		BULK SERVICE: INCLUSIVE OF ALL REQUIRED				
		SERIVCES INCLUDING BUT NOT LIMITED TO				
		COLLECTION, TRANSPORTATION, CONTAINERS,				
		LABELS, MANIFESTS, PROCESSING OF LAMPS,				
		RECYCLING OF MATERIALS. AND APPROPRIATE				
		DOCUMENTATION.				
		DOCUMENTATION.				

MINIMUM QUANTITY FOR BULK PRICING: OPTION 1) \$200. MINIMUM FOR SMALL BULK PICKUP BY WESCO; OPTION 2) \$250. MINIMUM FOR LARGE BULK PICKUP BY ONYX; OPTION 3) \$50. TRANSPORTATION FEE FOR SMALLER PICKUPS BY WESCO.

LINEAR FLUORESCENT LAMPS: \$0.065 PER LINEAR FOOT. COMPACT FLUORESCENT LAMPS: \$0.45 PER EACH LAMP. HID LAMPS: \$0.95 PER EACH LAMP. PCB BALLASTS: 0.49/LB.

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54 1855 RECYCLING OF LAMPS, KIT FOR 4' LINEAR

FLUORESCENT. ALL REQUIRED SERIVCES

INCLUDING BUT NOT LIMITED TO

COLLECTION, TRANSPORTATION, CONTAINERS, LABELS, MANIFESTS, PROCESSING OF LAMPS, RECYCLING OF MATERIALS, AND APPROPRIATE

DOCUMENTATION.

EACH KIT INCLUDES RECYCLING CONTAINERS, ALL SHIPPING COSTS, LABELS AND DOCUMENTATION. KITS CAN BE ORDERED BY CALLING CONTRACTOR. OPTION 1) CAPACITY FOR 30 EA. 4' T12'S OR 60 EA. T8'S- \$35.00. OPTION 2) CAPACITY 68 EA. T12'S OR 150 EA. T8'S- \$65.00.

55 1856 RECYCLING OF LAMPS, KIT FOR 8' LINEAR

FLUORESCENT. ALL REQUIRED SERIVCES

INCLUDING BUT NOT LIMITED TO

COLLECTION, TRANSPORTATION, CONTAINERS, LABELS, MANIFESTS, PROCESSING OF LAMPS, RECYCLING OF MATERIALS, AND APPROPRIATE

DOCUMENTATION.

EACH KIT INCLUDES RECYCLING CONTAINERS, ALL SHIPPING COSTS, LABELS AND DOCUMENT-TION. KITS CAN BE ORDERED BY CALLING CONTRACTOR. CAPACITY FOR 15 EA. T12'S OR 30 EA. T8'S-\$35.00.

56 1857 RECYCLING OF LAMPS, KIT FOR MIXED LAMPS,

INCLUSIVE OF ALL REQUIRED SERIVCES

INCLUDING BUT NOT LIMITED TO

COLLECTION, TRANSPORTATION, CONTAINERS, LABELS, MANIFESTS, PROCESSING OF LAMPS, RECYCLING OF MATERIALS. AND APPROPRIATE

DOCUMENTATION.

EACH KIT INCLUDES RECYCLING CONTAINER, ALL SHIPPING COSTS, LABELS AND DOCUMENTATION. KITS CAN BE ORDERED BY CALLING CONTRACTOR. FIBER DRUM FOR CFL, CIRCLINE, HID. \$60.00

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05/23/2005 to 05	5/31/2009	CPS	
Description:		Cont	ract Maximum
CPS-LAMPS,BAL	LASTS + RECYCLI	ING	\$999,999.00
Buyer Name	Buyer Phone	Cont	ract Status
Sellears, Stuart	828-2217	Appr	oved

Phone #: 802-864-9885

	Phone #	4: 802-864-9885				
l ine #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
57	9079	BALLAST RECYCLING KIT, FOR USE WITH VARIOUS SIZED BALLASTS THAT CONTAIN TOXIC MATERIALS SUCH AS PCB AND DEHP. PAIL HOLDS 66 LBS \$50.00		1 1100	0.00	0.00
58	9407	HID LAMP, METAL HALIDE, 100 WATT, 120V, #Q-CL-DC #44278	EA	16.70000	0.00	0.00
59	9521	OCCUPANCY SENSOR AUTOMATIC WALL SWITCH: PASSIVE INFRARED WALL-MOUNT SWITCH (120/277V) TURNS LIGHTS ON AND OFF BASED ON OCCUPANCY AND AMBIENT LIGHT LEVELS. THE WATT STOPPER INC #WS-200-1.	EA	40.59000	0.00	0.00
*	**Qualifies for ince	ntive from Efficiency Vermont (quarterly rebate check)***				
60	9522	OCCUPANCY SENSOR AUTOMATIC WALL SWITCH WITH "SMART SET" TECHNOLOGY. PASSIVE INFRARED WALL-MOUNT SWITCH (120/277V) TURNS LIGHTS ON AND OFF BASED ON OCCUPANCY. SMARTSET TECHNOLOGY ELIMINATES ADJUSTMENTS. THE WATT STOPPER INC #WA-200-1	EA	50.40000	0.00	0.00
*	**Qualifies for ince	ntive from Efficiency Vermont (quarterly rebate check)***				
61	9523	OCCUPANCY SENSOR -CEILING MOUNT: 360 DEGREE PASSIVE INFRARED SENSOR (24V) RELIABLY CONTROLS LIGHTING ON AND OFF BASED ON OCCUPANCY. WHITE. USE WITH POWER PACK (BELOW). THE WATT STOPPER INC #CI-200.	EA	74.19000	0.00	0.00
*	**Qualifies for ince	ntive from Efficiency Vermont (quarterly rebate check)***				
62	9524	POWER PACK, DUAL VOLTAGE, FOR USE WITH CEILING MOUNT OCCUPANCY SENSOR: 120 VAC-24 VDC OPERATING VOLTAGE TO WATT STOPPER'S LOW VOLTAGE OCCUPANCY SENSORS. THE WATT STOPPER INC. #B120E-P.	EA	26.60000	0.00	0.00
63	9580	PROGRAMMABLE BALLASTS, FOR USE WITH OCCUPANCY SENSORS: OPTANIUM SERIES (DUAL VOLTAGE). CHOOSE 2,3, OR 4 LAMP BALLAST, REGULAR OR LW SUPER T8.			0.00	0.00

IOP2S32LWSC35M-\$16.46 IOP2S32SC35M-\$16.46 IOP3S32LWSC35M-\$17.79 IOP3S32SC35M-\$17.79 IOP4S32LWSC35M-\$19.11 IOP4S32SC35M-\$19.11

## State of Vermont

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Vendor ID 0000010800 Wesco Distribution Inc 4 Harbor View Rd S Burlington VT 05403 USA

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Contract Dates		Origin		
05/23/2005 to 05/	31/2009	CPS		
Description:		Contra	act Maximun	ı
CPS-LAMPS,BALL	ASTS + RECYCLII	NG	\$999,999.00	
Buyer Name	Buyer Phone	Contra	act Status	
Sellears.Stuart	828-2217	Approv	/ed	

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Phone #: 802-864-9885

			Unit	Max	Max
Line # Item ID	Item Desc	UOM	Price	Qty	Amt
64	BALLAST KITS:	EA	0.00010	0.00	0.00

SMARTMATE HIGH FREQUENCY ELECTRONIC FOR CFL (COMPACT FLUORESCENT LAMPS). VOLTAGE RANGE OF 120 V TO 277 V. USE FOR QUADS, TRIPLE TUBES, CIRCLINE, 2D, AND LONG TWIN TUBE LAMPS. ALLOWS WIRING AND MOUNTING TO EXISTING PLATE. USE FOR UPGRADING OF INCANDESCENT FIXTURES TO ENERGY SAVING CFL OR REPLACEMENT OF EXPIRED ELECTRONIC BALLASTS.

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\*\*\*Qualifies for incentive from Efficiency Vermont (quarterly rebate check)\*\*\*

ICF-2S13-H1-LDK \$19.06 ICF-2S18-H1-LDK \$19.06 ICF-2S26-H1-LDK \$19.06 ICF-2S42-M2-LDK \$20.45

65 BALLAST: LOW FREQUENCY ELECTRONIC
BALLAST FOR LOW VOLTAGE METAL HALIDE

LAMPS.

IMH 100 ALFM \$86.49 IMH 175 CLFM \$115.32

66

67

68

69

\*\*\*Qualifies for incentive from Efficiency Vermont (quarterly rebate check)\*\*\*

HALOGEN LAMP: MR16, ENERGY ADVANTAGE. Cat# 202689 35MRC16/IRC/FL36

\*\*\*Qualifies for incentive from Efficiency Vermont (quarterly rebate check)\*\*\*

HALOGEN PAR30S LAMP: ENERGY ADVANTAGE.

Cat# 14498-9 50 PAR30S/IRC/HAL/WFL40 (130V) \$8.14

\*\*\*Qualifies for incentive from Efficiency Vermont (quarterly rebate check)\*\*\*

Qualified for incontate from Emoloricy vermont (qualitary reseate check)

HALOGEN PAR38S LAMP: ENERGY ADVANTAGE. 120V; 4200 HOURS.

Cat # 13862-8 70 PAR38/IRC/HAL/FL25 \$6.30 Cat # 13877-6 100 PAR38/IRC/HAL/FL25 \$6.30

Cat # 13878-4 100 PAR38/IRC/HAL/WFL40

\*\*\*Qualifies for incentive from Efficiency Vermont (quarterly rebate check)\*\*\*

Qualified for indentitive from Emoloticy Vermont (quarterly restate offent)

METAL HALIDE LAMP: ENERGY SAVINGS. MASTERCOLOR INTEGRATED 25W PAR38 CERAMIC

\$6.30

METAL HALIDE.

Cat # 14478-2 CDM-125W/830/PAR38/25 \$50.93 Cat # 14479-0 CDM-125W/830/PAR38/40 \$50.93

\*\*\*Qualifies for incentive from Efficiency Vermont (quarterly rebate check)\*\*\*

## State of Vermont

Dept of Buildings & General Svcs Office of Purchasing & Contracting 1078 US Rte 2 - Middlesex Montpelier VT 05633-7501 USA

> Vendor ID 0000010800 Wesco Distribution Inc 4 Harbor View Rd S Burlington VT 05403 USA



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Contract Dates		Origi	n
05/23/2005 to 05	5/31/2009	CPS	
Description:		Cont	ract Maximum
CPS-LAMPS,BAL	LASTS + RECYCLI	NG	\$999,999.00
Buyer Name	Buyer Phone	Cont	ract Status
Sellears.Stuart	828-2217	Appro	oved

Phone #: 802-864-9885

					Unit	Max	Max
L	_ine #	Item ID	Item Desc	UOM	Price	Qty	Amt
7	70		T8 LAMPS: ENERGY ADVANTAGE. ALTO,	EA	0.00010	0.00	0.00
			EXTENDED LIFE, LOW MERCURY. 30,000				
			HOURS. 30 MONTH WARRANTY.				

***Qualifies for in	centive from Efficiency Vermont (quarterly rebate check)***
Cat # 13782-8	F32T8/ADV835/XEW/LL/ALTO 25 WATT 3500 K \$3.52
Cat # 13783-6	F32T8/ADV841/XEW/LL/ALTO 25 WATT 4100 K \$3.52
Cat # 13784-4	F32T8/ADV850/XEW/LL/ALTO 25 WATT 5000 K \$3.52
Cat # 14733-0	F32T8/ADV835/EW/LL/ALTO 28 WATT 3500 K \$3.41
Cat # 14734-8	F32T8/ADV841/EW/LL/ALTO 28 WATT 4100 K \$3.41
Cat # 14735-5	F32T8/ADV8505/EW/LL/ALTO 28WATT 5000 K \$3.41
Cat # 14774-4	F32T8/ADV850/EW/LL/ALTO 30 WATT 5000K \$2.84

#### CONTRACT TERMS AND ADDITIONAL INFORMATION

CONTRACT PERIOD: THIS CONTRACT IS WRITTEN FOR AN INITIAL TWO-YEAR TERM, WITH OPTIONS FOR TWO ONE-YEAR EXTENSIONS AT MUTUALLY AGREEABLE PRICES. TERMS AND CONDITIONS.

AMENDMENT #1-06/01/2007: CONTRACT IS EXTENDED FOR ONE YEAR TO 05/31/2008. THERE ARE SOME INCREASES TO BALLAST PRICES; LAMP AND RECYCLE PRICING REMAINS THE SAME. ADDITIONAL ENERGY EFFICIENT/REBATE ITEMS ARE ADDED (ITEMS 64-70). ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME. THERE IS ONE REMAINING OPTION FOR A ONE-YEAR EXTENSION.

RESPONSE TO RFP DATED 02-15-2005 IS MADE A PART OF THIS CONTRACT.

PHILIPS PRICE LIST PS100U EFFECTIVE 9/1/04 IS PART OF THIS CONTRACT AND DISCOUNT APPLIES TO COUMN HEADED "USER 8/16/04".

ADVANCE PRICE LIST EFFECTIVE 20041001 (10/01/2004) IS PART OF THIS CONTRACT, AND DISCOUNT APPLIES TO COLUMN HEADED "STD".

ENVIRONMENTALLY PREFERABLE PURCHASING: CONTRACTOR AGREES TO SUPPORT THE STATE OF VERMONT GOALS TO MINIMIZE NEGATIVE EFFECTS ON THE ENVIRONMENT AND HUMAN HEALTH BY PROMOTING LAMPS THAT ARE ENERGY EFFICIENT, LONG-LASTING, LOW-MERCURY CONTENT, AND PROVIDE HIGH-QUALITY LIGHTING. ADDITIONALLY, CONTRACTOR SHALL PROMOTE AND SUPPORT THE COLLECTION AND RECYCLING OF SPENT MERCURY-CONTAINING LAMPS AND PCB-BALLASTS.

TECHNICAL SUPPORT: CONTRACTOR SHALL PROVIDE TECHNICAL SUPPORT, CUSTOMER SERVICE SUPPORT WHEN ORDERING, ON-SITE CONSULTATION IF REQUESTED, ONE-ON-ONE TRAINING AND/OR GROUP SEMINARS.

DOCUMENTATION: CONTRACTOR SHALL PROVIDE CATALOGS, PRICE LISTS, PRODUCT INFORMATION TO CONTRACT USERS UPON REQUEST, AND AT NO ADDITONAL CHARGE.

LAMPS PROVIDED ON THIS CONTRACT SHALL BE PHILIPS BRAND.
BALLASTS PROVIDED ON THIS CONTRACT ARE ADVANCE BRAND.
RECYCLING SERVICES ARE PROVIDED BY ONYX SPECIAL SERVICES.

MERCURY: PHILIPS ALTO 2 LAMPS HAVE THE LOWEST MERCURY CONTENT AVAILABLE. SPECIFIC MERCURY CONTENT INFORMATION IS AVAILABLE UPON REQUEST.

RECYCLING: THERE ARE THREE OPTIONS FOR RECYCLING AVAILABLE ON THIS CONTRACT; CHOICE IS BASED ON VOLUME. SMALL NEEDS: USE VEOLIA RECYCLE PAKS. SMALL BULK NEEDS CAN BE TRANSPORTED BY WESCO. LARGE BULK NEEDS CAN BE HANDLED BY DIRECT PICKUP BY VEOLIA. PERMITS ARE IN PLACE FOR ALL. BALLASTS CONTAINING PCB SHALL BE RECYCLED.

#### **ORDERING:**

PHONE (TOLL FREE) 800-639-9372 OR 802-864-9885

FAX 802-864-0630

ONLINE ORDERING: CALL LARRY KNOWLES TO SET UP ACCOUNT WITH WESCODIRECT.COM AND REQUEST STATE CONTRACT PRICING.

## State of Vermont

Dept of Buildings & General Svcs Office of Purchasing & Contracting 1078 US Rte 2 - Middlesex Montpelier VT 05633-7501 USA

> Vendor ID 0000010800 Wesco Distribution Inc 4 Harbor View Rd S Burlington VT 05403



Contract ID			Page	
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Contract Dates		Origi	n	
05/23/2005 to 05	5/31/2009	CPS		
Description:		Contr	ract Maximum	
CPS-LAMPS,BAL	LASTS + RECYCLI	NG	\$999,999.00	
Buyer Name	Buyer Phone	Contr	ract Status	
Sellears Stuart	828-2217	Appro	oved	

Phone #: 802-864-9885

			Unit	Max	Max
Line # Item ID	Item Desc	UOM	Price	Qty	Amt
WEBSITE: WWW.WE	SCODIST.COM			-	

EMAIL FOR LARRY KNOWLES, SALES REPRESENTATIVE: LKNOWLES@WESCODIST.COM

AVAILABILITY: DELIVERY SHALL BE MADE WITHIN 2-4 DAYS OF RECEIPT OF ORDER.

TERMS: 2% 10TH, NET 30 (INCLUDES PROCUREMENT CARD)

#### INCENTIVES/REBATES:

EFFICIENCY VERMONT WILL ALLOW A SPECIAL QUARTERLY REBATE PROGRAM FOR STATE OF VERMONT AGENCIES. WESCO SHALL PROVIDE TO EFFICIENCY VERMONT (COPY TO SOV PURCHASING AND CONTRACT ADMINISTRATION) A REPORT INCLUDING USE AND DELIVERY LOCATIONS, AND EFFICIENCY VERMONT WILL PROVIDE REBATE CHECK(S) TO STATE OF VERMONT FOUR TIMES PER YEAR. REBATES APPLY TO PURCHASES OF SUPER T-8 LAMPS AND BALLASTS (CONTRACT LINE #1 AND #2) AND CFL (COMPACT FLUORESCENT LAMPS) (LINES #7 THROUGH #19).

SCHOOLS, COLLEGES, TOWNS AND OTHER POLÍTICAL SUBDIVISIONS ARE URGED TO PURSUE REBATES FROM EFFICIENCY VERMONT FOR PURCHASE OF SUPER T-8, COMPACT FLUORESCENT LAMPS, AND OTHER QUALIFYING ENERGY EFFICIENT ITEMS.

EFFICIENCY VERMONT: http://www.efficiencyvermont.org/

PHONE Toll-free: 1-888-921-5990 E-MAIL info@efficiencyvermont.com

MAIL Efficiency Vermont, 255 S. Champlain Street, Suite 7, Burlington VT 05401

ATTACHMENT: PURCHASING AND CONTRACT ADMINISTRATION TERMS AND CONDITIONS DATED 11/01/04 ARE ATTACHED AND INCORPORATED AS PART OF THIS CONTRACT.

QUANTITY: QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE AND MAY BE INCREASED OR DECREASED TO MEET ACTUAL REQUIREMENTS.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT OR ANY PORTION THEREOF PROVIDING, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR CONSISTENT WITH THE TERMS OF THE CONTRACT.

DELIVERY: SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICE. DELIVERIES, WHICH DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT, SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR IN DUPLICATE ON THE VENDOR S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES.

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

THIS CONTRACT IS ALSO ISSUED ON BEHALF OF THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VT AND THE VERMONT TECHNICAL COLLEGE. THIS ALSO APPLIES TO THE UNIVERSITY OF VERMONT.

POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN THIS CONTRACT AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS & GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY.

## State of Vermont

Dept of Buildings & General Svcs Office of Purchasing & Contracting 1078 US Rte 2 - Middlesex Montpelier VT 05633-7501 USA

Contract ID Page 0000000000000000000008262 11 of **Contract Dates** Origin 05/23/2005 to 05/31/2009 CPŠ

Vendor ID 0000010800 **Wesco Distribution Inc** 

4 Harbor View Rd Description: **Contract Maximum** S Burlington VT 05403 CPS-LAMPS, BALLASTS + RECYCLING \$999,999.00 Buyer Name **Buyer Phone** Contract Status Sellears, Stuart 828-2217 Approved

Phone #: 802-864-9885

Unit Max Max Line # Item ID **UOM Item Desc** Price Qty Amt AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

Customer Satisfaction Survey: To help us understand how we can better serve you, we are interested in receiving your comments regarding the quality of service you received in you most recent interaction with the Department of Buildings & General Services (BGS). Please complete the on-line Customer Comment Form at http://www.bgs.state.vt.us/forms/bgs\_surveys/index.php?type=customer&action=customer

SEE ATTACHED PHILIPS LAMP PRICE LIST.

SEE ATTACHED ADVANCE BALLAST PRICE LIST.

AMENDMENT # 2 05/30/2008: CONTRACT IS EXTENDED FOR TWO MONTHS TO 07/31/2008. THERE IS NO PRICE INCREASE FOR ANY ITEMS. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

AMENDMENT # 3 JUNE 2008: CONTRACT IS EXTENDED FOR TEN MONTHS TO 05/31/2009. WITH A 5 % INCREASE FOR ALL ITEMS AND UPDATED ITEM CATALOG NUMBERS. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

#### WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT	By the CONTRACTOR
Date:	Date:
Signature:	Signature:
Name:	Name:
Title:	Title:
Email:	Email: